

Associate / Senior Associate – FinReg

Department/group	aosphere
Office	London - Spitalfields
Reporting to	Co-Head of FinReg
Job code	Associate / Senior Associate

aosphere Limited produces market leading web-based legal and compliance management products currently focused on derivatives, shareholding disclosure, marketing restrictions, data privacy, e-signatures and crypto asset regulation. aosphere's products are used by over 750 institutions and over 15,000 users worldwide including most leading banks and 80% of the top 20 world's largest asset managers. Its flagship products include netalytics, CSAnalytics, diligence and the Rulefinder product range. aosphere Limited is at the forefront of legal innovation and has featured multiple times in the prestigious Financial Times Innovative Lawyers report. aosphere Limited is also a pioneer in the use of flexible working arrangements. The team is based in London, New York, Australia, Belfast, Hamburg and Dubai.

Join our team and you'll be part of a flexible, inclusive culture underpinned by openness and acceptance. We're driven by the belief that, to perform, people need support and space to collaborate. By combining those values with an ambitious outlook, we can give you the opportunity to thrive.

1. Role purpose

We are currently seeking to recruit a lawyer to support aosphere's growth. This could be on either a permanent or fixed-term contract basis. The successful lawyer will work directly in the FinReg team in London on the existing cross-border distribution and crypto asset products, as well as potentially assisting with the expansion of our content on cross-border lending topics. Day to day work will include commissioning, negotiating and updating legal memoranda, compiling and updating reports for online publication, inputting into product development, marketing and dealing with queries from subscribers and the aosphere team, attending conferences, monitoring developments and drafting alerts.

Key relationships

- Other lawyers in aosphere's FinReg team
- Local counsel around the world
- Wider aosphere community (e.g. business development, support)

Job description

2. Role and responsibilities

- Drafting content – this involves preparing, commissioning, negotiating and agreeing legal memoranda from counsel in multiple jurisdictions, analysing those memoranda and summarising key issues in reports. The ability to reduce long and complex analysis into concise, accurate, consistent summaries is essential.
- Inputting into the structure of the product(s) with input from key subscribers where appropriate.
- Launch and update periods can be busy. Deadlines for issuing and publishing new content are critical.
- The ability to track any necessary changes consistently across a suite of documents is a key skill required for the role.
- Supporting marketing activities and providing demonstrations and training to potential subscribers.
- Monitoring for legal changes and drafting alerts/building legal developments into the new product. Key changes in this area may include implementation of AIFMD II and developments relating to CRD VI.

3. Key requirements

- At least 2 years PQE. Ideally the candidate will currently be in a private practice role although in-house candidates would also be considered.
- Top tier law firm experience.
- Strong analytical and report/memoranda drafting skills together with excellent attention to detail required.
- Financial services regulatory experience strongly preferred, particularly in connection with issues to do with lending, cross-border distribution/asset management and/or crypto/fintech.
- Experience of issues relating to the taking and enforcement of security also strongly preferred.
- Able to demonstrate the ability to become an expert in unfamiliar areas of law.
- Able to demonstrate experience of meeting the requirements of highly demanding financial services and asset management subscribers.
- Experience in international/cross-border work preferred.
- Strong communication and interpersonal skills. This role involves daily communication with the aosphere legal and support teams, partners, colleagues in overseas offices and other lawyers across the world.
- Pro-active and self-motivated.
- Excellent academics.
- Team working skills are essential and an ability to work closely and consistently with colleagues on shared products.

4. Who we are looking for

The position would appeal to a lawyer wishing to continue to work at a level of service which produces top quality work for demanding subscribers but without the unpredictability of transactional work. All necessary training to ensure the successful candidate is fully involved in supporting the business at the earliest opportunity will be provided. Opportunity to work flexibly including part-time arrangements (min 4-day week) and working from home on selected days (following probation period).

Please send your CV/resume in confidence to hr@aosphere.com.